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RUDN University

Faculty of Economics

COURSE DESCRIPTION

International Business (in English) /38.04.01 «Economics» field of studies / speciality code and title

Course title	«Microeconomics (advanced course)»	
Course Workload, credits/acad.hours	3/108	
	Course contents	
Course Modules Title	Brief Description of the Module Content	
	Topic 1.1. A model of a competitive market	
Modulo 1 Symply and Domand	Topic 1.2. Consumer and producer surplus	
Module 1 Supply and Demand	Topic 1.3. Price control and quotas	
	Topic 1.4. Elasticity	
Module 2. Individuals and markets	Topic 2.1.Taxes.	
	Topic 3.1 Perfect competition	
Module 3. Market structure	Topic 3.2 Monopoly	
Module 3. Market structure	Topic 3.3 Oligopoly	
	Topic 3.2 Monopolistic competition	
Module 4. Public policy	Topic 4.1 Externalities, public goods	

Course title	«Macroeconomics (advanced course)»
Course Workload, credits/acad.hours	3/108
	Course contents
Course Module Title	Brief Description of the Module Content
	Topic 1.2 The brief story of macroeconomics
Module 1 Markets in the short run	Topic 1.2. The goods marked in the short run
	Topic 1.3. Financial markets in the short run
Module 2. The IS-LM model	Topic 2.1. The IS-LM model for closed economy
	Topic 2.2. Mundell- Fleming model for open
	economy
	Topic 3.1 Expectations in economy: financial
Module 3. Economic policy	markets, output, and economic policy
	Topic 3.2 Economic policy in an open economy
	Topic 3.3 Monetary and fiscal policy rules and
	constraints

Course Title	Econometrics (advanced course)		
Course Workload	4 (144 час.)		
Co	Course contents		
Course Module Title	Brief Description of the Module Content		
Section 1. Introduction to econometrics. Statistical inference and hypothesis testing	Topic 1. Introduction to econometrics. The nature of econometrics data. Statistical inference and hypothesis testing. The confidence-interval approach. The test-of-significance approach. Some practical aspects.		
Section 2. The simple regression model	Topic 2. The Simple Regression Model. Assumptions of the classical linear model. Ordinary Least Squares (OLS) as a minimization problem. Assumptions of OLS. Properties of OLS. Examples of OLS.		
Section 3. Multiple regression	Topic 3. Multiple Regression. Goodness of Fit; Interpretation. Inference and estimation in the OLS		

	model.
Section 4. Violation of the assumptions of the classical regression model	Topic 4. Violation of the Assumptions of the Classical Regression Model. Multicollinearity. Autocorrelation. Heteroskedasticity. Weighted least squares method. Instrumental variables. Maximal likelihood method.
Section 5. Univariate time series	Topic 5. Univariate time series. Stationary time series. Autocorrelation. Autoregressive-Moving average models. Unit roots. ARCH and GARCH models.
Section 6. Multivariate time series	Topic 6. Multivariate time series. Dynamic models for stationary and not stationary time series. Cointegration.
Section 7. Panel data methods	Тема 7. Panel data methods. Fixed effect models and random effect models.

Course Title	Russian Language
Course Workload	6 3E/
	Course contents
Course Module Title	Brief Description of the Module Content
1. The overview of the Russian case system. Structural models.	Word formation. Morphology. Structure of the word: basis of the word and termination, root, suffix, prefix. Semantic potential of affixes. Structural models. Categories of aspect, number, case. Prepositional case paradigm. Use of cases. Correction of a prepositional and case paradigm of Russian; the major case importance, use of cases, declensional endings for a masculine, feminine, neutral gender, the only thing and plural; the pretexts used with different cases.
2. Verbs with form-building and word formation prefixes with particles Professional-business documentation in the field of economics.	The concept of a business document and its composition and language features. Requirements for the preparation and design of the dock at the cops (standardization and unification of the text - stencil, clichés, etc.)
3. Business communication and its variations. Structural models.	Business communication is informative- ascertaining type (communication, clarification, specification of information on a topic, etcA productive written scientific speech with the production of a written text relating to the formal and business sphere of communication.
4.Affective-communicative intentions and speech tactics. Various speech tactics.	Language means emotional expression evaluation: respect, pleasure / displeasure, surprisingly, a location with voltage / dislike, etc. interest. Various speech tactics, conducting dialogues with different deployment variants; the account of types of speech situations and their non-verbal components (the communicative goals of the partner, his personality, the alleged reactions, etc.). Language

	tools developed and motivation dialogue or
	tools developed and motivation dialogue or monologue delivery.
5. Language tools. The designs with	Strategy, tactics and choice of linguistic
verbs of imperfective aspect with an	resources (linguistic and synonyms) in educational,
infinitive designating the beginning the end,	scientific and professional activities. The structure of a
action continuation	complex sentence attribute designation,
	circumstances, time, conditions, causes.
6. Reading strategies	Search and learning reading. Full and brief presentation of the idea and the main content of the
	perceived information. With a textual analysis of the
	text based on an analysis of its
	structure. Extracting from the new and target
	information. About full compression channel
	and a fifth informative content of the text in order to
	real communication (relying on the written fixation).
7 Discourse. Expression of the	Communication in oral and written forms as part
adverbial relations.	of a highly specialized subjects, Implementation of
	communicative goals of postgraduate students in the
	educational, scientific and professional spheres
8. Research. The general concept	The process of cognition (observation,
about process, qualification, phases,	confirmation of retraction or assumption). Object and
stages, stages of process, dynamics of	subject, forms and methods of investigation. The
course of a process/event	results of the cognitive. (law, theory, hypothesis,
	doctrine, principle, ideas). Methods of describing the
	results of cognitive activity. Description constructs
9. Thesis. Rendering.	Theses, scientific communication, abstracts of
	different types. Creative work on the basis of scientific
	articles. structure of a compound sentence
	designation of attribute, circumstances, time,
	condition, cause and effect, purpose, concession,
	image of action, measure and degree.

Course title	International Trade	
Course Workload, credits/acad.hours	3/108+2/72 КР	
С	ourse contents	
Course Module Title	Brief Description of the Module Content	
Module 1: General characteristics of international trade	Topic 1. General characteristics of international trade	
Module 2: Basic concepts of international trade	Topic 2. International trade and economic development	
	Topic 3. International trade theories.	
	Topic 4. National and International level of international trade regulation	
	Topic 5. Forms of international trade: essence and features.	

Module 3:	Topic 6. Organized international
Practice aspects of international trade	commodity markets.
	Topic 7. Methods of export and import operations
	Topic 8. International purchase and sale contracts
	1 1
	Topic 9. Legal regulation of international trade contracts.
	trade contracts.
	Topic 10. Payment operations under international trade
	contracts

Course title	Corporate innovation policy
Course Workload,	3 /108
credits/acad.hours	
	Course contents
Course Module Title	Brief Description of the Module Content
Modul 1. Basic concepts of innovative	Topic 1.1 Basic concepts of innovative
development. State regulation of innovation.	development. Innovation and innovation process.
	Topic 1.2. State regulation of innovation.
Modul 2. Financing of innovation.	Topic 2.1 Sources of innovation financing.
	Topic 2.2 Venture financing of innovation.
Modul 3. Organizational forms of	Topic 3.1 Large, medium and small innovative
innovation activity.	enterprises.
	Topic 3.2 Innovative strategies of enterprises.
	Topic 3.3 Innovative infrastructure and innovative
	clusters.
Modul 4. Commercialization of	Topic 4.1 Intellectual property and its assessment.
innovation.	Topic 4.2 Technology transfer.

Course title	Commercialization of Start-up projects		
Course Workload,	3 /108		
credits/acad.hours			
	Course contents		
Course Module Title	Brief Description of the Module Content		
Modul 1. Basic concepts of innovative	Topic 1.1 Basic concepts of innovative		
development. State regulation of innovation.	development. Innovation and innovation process.		
	Topic 1.2. State regulation of innovation.		
Modul 2. Financing of innovation.	Topic 2.1 Sources of innovation financing.		
	Topic 2.2 Venture financing of innovation.		
Modul 3. Organizational forms of	Topic 3.1 Large, medium and small innovative		
innovation activity.	enterprises.		
	Topic 3.2 Innovative strategies of enterprises.		

				Topic 3.3 Innovative infrastructure and innovative
				clusters.
Modul	4.	Commercialization	of	Topic 4.1 Intellectual property and its assessment.
innovation.				Topic 4.2 Technology transfer.

Course title	«International business management»
Course Workload, credits/acad.hours	4/144+2/72 KP
	Course contents
Course Module Title	Brief Description of the Module Content
	Topic 1.1. Introduction in International business
	management
Module 1. Internalization of business	Topic 1.2. International business - country
Module 1. Internalization of busiless	attractiveness
	Topic 1.3. International trade
	Topic 1.4. Exchange trade.
	Topic 2.1. International companies and their role in
	the globalization.
	Topic 2.2. Organizational structure of international
	companies
Module 2. Management of International	Topic 2.3. Planning the activities of an international
companies	company.
	Topic 2.4. Corporate culture and image of an
	international company
	Topic 2.5. Development trends of International
	business management

Course Title	Customs and tariff regulation		
Course Workload	3 3E (108 hours.)		
Course contents			
Course Module Title	Brief Description of the Module Content		
Section 1. Key concepts and sources of customs law	Customs affairs and customs policy of the Russian Federation, transformation within the accession to the Customs Union (CU). Sources of customs law (customs legislation). Legal regime of the persons performing activities in the sphere of customs affairs		
Section 2. Bases of customs and tariff regulation in the Customs union (and the Russian Federation)	Single commodity nomenclature of foreign economic activity. Customs tariff of the HARDWARE: structure of a customs tariff, customs duty and types of rates of a customs duty, transitional provisions/ Country of goods' origin. Systems of privileges and preferences in the HARDWARE and the Russian Federation, and their ratio. Customs value of goods and methods of its determination.		

Section 3. Customs procedures	General provisions about customs procedures in the HARDWARE. Features of the customs procedures provided by the Customs code HARDWARE and regulated at the level of the Russian Federation.
Section 4. Customs payments	The general provisions relating to customs payments. Features of calculation of customs duties, taxes and fees.
Section 5. Customs clearance and declaration of goods and vehicles	The customs transactions preceding submission of the customs declaration. Regulations on customs declaring. Structure and an order of filling of the declaration on goods.
Section 6. Customs control	General provisions about customs control, forms and an order of carrying out customs control, application of risk management system.
Section 7. Responsibility for violations in the sphere of customs affairs	Administrative and criminal liability for violation of regulations and rules of the customs legislation.

Course Title	International labor and migration market		
Course Workload	4 3E (144 hours.)		
Course contents			
Course Module Title	Brief Description of the Module Content		
Section 1. Demographic development	Dynamics of population of the world and key		
and forming of a manpower	countries. Forecasts of population for a medium-term		
	and long-term outlook.		
	Types of demographic development of the		
	countries of the world. Theory of demographic		
	transition. Traditional type of reproduction of the		
Section 2 Statistics and the location of	population. Demographic revolution.		
Section 2. Statistics and tendencies of development of the international	Main indicators of the market of labor power. Main indicators of the market of labor power. Main		
market of work	sources of information and publication of data of the		
	ILO, Secretariat of OECD, Eurostat, Bureau of labor		
	statistics of the USA.		
	Global and regional tendencies of employment.		
	State regulation of the labor market. State programs		
	of employment in the countries of the world.		
	Material support of the unemployed. Active		
	programs of employment of the population.		
Section 3. Statistics and accounting of	Population shift indicators. Amount of		
the international migration	migration absolute and relative. Arrivals and		
	disposals of migrants. Net migration, net - migration		
	or balance of migration. Gross migration or gross -		
	migration. Characteristics of migration flows on the basis of demographic, social, professional, gender		
	and age indicators. Migration flows and cohorts.		
Section 4. Factors and tendencies of	Factors and reasons of migration. Socio-		
the international migration	economic factors of migration.		
	Role of a labor migration in migration flows.		
	Main directions of a labor migration. Migration from		
	developing countries in economically developed		

	countries, migration the North-South, migration the East – the West, migration from the CIS countries to Europe and the USA. The countries "giving" migrants. Centers of gravity of migrants: economically developed countries (USA, Canada, Australia, EU countries).
Section 5. The international migration	The international migration in Europe. Labor
in regions of the world	forced and illegal migration in Europe. The main countries of source and acceptance of migrants on the continent. Features of moving of migrants, ethnic and social composition. Migration contribution to forming of the population of the country of Europe. Migration and future of Europe: positive and negative aspects. Migration within the EU. Migration in the certain European countries. The international migration in Asia. Main countries of outflow and inflow of migrants. Labor forced and illegal migration in Asia. The international migration in North America.

	«Business valuation and company's cost
Course title	management»
Course Workload, credits/acad.hours	4/144
	Course contents
Course Module Title	Brief Description of the Module Content
Module 1: Basic concepts of Business valuation	Topic 1.1. Business valuation: subject, goals, principles, special applications and standards
Module 2: Basic concepts of Different Approaches to Business valuation	Topic 2.1. Income approach to business valuation: methodology, business risk management
	Topic 2.2. Discounted cash flow method, fixed income capitalization model, Gordon model
	Topic 2.3. Market approach to business valuation
	Topic 2.4. Property (cost) approach to business valuation
Module 3: Evaluation of different types of Activities	Topic 3.1. Evaluation of certain types of property of enterprise Topic 3.2. Evaluation of intellectual property and
	intangible assets of enterprise Topic 3.3. Valuation of financial assets of enterprise

Module 4: Evaluation	and	management	of	the	value	Topic 4.1. Evaluation and management of the company's
company's value						

Course title	Global innovations in International Business	
Course Workload,	4 /144	
credits/acad.hours		
	Course contents	
Course Module Title	Brief Description of the Module Content	
Modul 1. Basic concepts of innovative	Topic 1.1 Basic concepts of innovative	
development. State regulation of innovation.	development. Innovation and innovation process.	
	Topic 1.2. State regulation of innovation.	
Modul 2. Financing of innovation.	Topic 2.1 Sources of innovation financing.	
	Topic 2.2 Venture financing of innovation.	
Modul 3. Organizational forms of	Topic 3.1 Large, medium and small innovative	
innovation activity.	enterprises.	
	Topic 3.2 Innovative strategies of enterprises.	
	Topic 3.3 Innovative infrastructure and innovative	
	clusters.	
Modul 4. Commercialization of	Topic 4.1 Intellectual property and its assessment.	
innovation.	Topic 4.2 Technology transfer.	
Course Title	Technology transfer in Russia and abroad	
Course Workload	3 credit units (108 hours.)	
	ourse contents	
Course Module Title	Brief Description of the Module Content	
I. Intellectual property market	The role of innovation in the modern economy, the concept and objects of intellectual property Licensed trade in intellectual property License pricing and technology transfer Accounting and evaluation of intellectual property Assessment of damage in case of violation of exclusive rights/	
II. Innovation process management	Forecasting the cost of innovation R&D project management National innovation system. Data analysis and information retrieval tools	

Course Title	Intellectual property management	
Course Workload	3 credit units (108 hours.)	
Course contents		
Course Module Title	Brief Description of the Module Content	

I. Intellectual property market	The concept and objects of intellectual property Licensed trade in intellectual property License pricing and technology transfer Accounting and evaluation of intellectual property Assessment of damage in case of violation of exclusive rights/
II. Innovation process management	Forecasting the cost of innovation R&D project management National innovation system. Data analysis and information retrieval tools

Course Title	Sports entrepreneurship			
Course Workload	3/108			
Course contents				
Course Module Title	Brief Description of the Module Content			
Section 1. ECONOMIC HISTORY of the FOOTBALL INDUSTRY	First professional leagues. Origin and development of agency business. Bookmaker offices and totalizator. Emergence of advertizing at stadiums. International federations and football competitions.			
Section 2. ECONOMIC FUNDAMENTALS of the FOOTBALL	Sources of the income. TV-rights. Advertizing. Subscription and booking program. The VIP – a zone			
INDUSTRY	and boxes at stadium. Merchandising. Technical and title sponsorship. Transfers. Other income (fees of founders, club membership, operation of a commercial real estate).			
Section 3. PROFESSIONAL FOOTBALL CLUB (PFC)	PFC as main link of the football industry. Operational management. Management structure. Commercial service. Selection and scout services. Tur-management. Information service. Legislation.			
Section 4. AGENCY BUSINESS	Economy of agency business. Role of agents. Agencies. Regulation of agency activities.			
Section 5. The FOOTBALL INDUSTRY IN WORLD ECONOMY	Structure of a modern cluster of the global football industry. Main economic indicators. Prospects of development.			

Course Title	Doing business in Russia
Course Workload	3 AcadUnit (108 hours)
	Course contents
Course Module Title	Brief Description of the Module Content
Section 1. Basics of entrepreneurial activity in Russia.	Essence and conditions for business activity. Measures of state support for young businessmen. How to become a businessman: personal characteristics. Business and professional ethics. Classification of business activities.

Section 2. Internal and external environment of the business.	Economic environment of business. Business infrastructure. Main characteristics of business external environment. Influence of the external environment on economic behavior of business, its efficiency. Economic stability of the enterprise and criteria of its assessment. Factors of direct and indirect impact on activity of the enterprise, as open system.
Section 3. Legal forms of business. Registration peculiarities of Limited liability company.	Private business. Collective business. Business on the basis of share property. Business on the basis of joint-stock property. State business. Enterprise associations Creation of business subjects. Procedure of business registration.
Section 4. Managerial decisions in business.	Business relations with: lendors, suppliers, consumers. Business relations in labor market: interaction with personnel. Concept and types of rent and leasing. Franchizing and outsourcing. Chosing the system of Taxation.
Section 5. Finance resources: own and loans. Financial efficiency of business.	Essence and types of financing of business activity. Management of the capital and assets. Net Profit formation and its distribution. Calculation of revenue, expenses and profits. Prime cost and instruments of its management. Indicators of the enterprise financial stability.
Section 6. Entrepreneurial risks.	Risk assessment: quality and quantitative standard of risk. Identification, analysis and assessment of enterprise risks. Methods of risk management: insurance, hedging, distribution of risks, etc.
Section 7. Business-planning.	Business planning as basis of economic activity of the enterprise. Investment projects. Efficiency of investment decisions.
Section 8. Business capitalization.	Management of the company's value.

Course title	«Corporate governance»	
Course Workload, credits/acad.hours	3/108	
Course contents		
Course Module Title	Brief Description of the Module Content	
	Topic 1.1. Corporate governance: definition	
	and meaning	
Module 1. Models and standards of corporate	Topic 1.2. Theories and models of corporate	
governance	governance	
	Topic 1.3. International standards of corporate	
	governance and corporate governance in Russia	

Course title	«Corporate governance»		
Course Workload, credits/acad.hours	3/108		
Course contents			
Course Module Title	Brief Description of the Module Content		
	Topic 1.4. Management and control bodies of		
	joint stock companies.		
	Topic 2.1. Board of Directors		
	Topic 2.2. Executive bodies of the joint stock		
	company		
	Topic 2.3. Information disclosure and		
	transparency in corporate governance.		
Module 2. Corporate Governance System	Topic 2.4. Integration dynamics in the		
	corporate sector and government regulation of		
	integration processes.		
	Topic 2.5. Prospects for the formation and		
	development of the Russian model of corporate		
	governance		

Course title	«Corporate security»
Course Workload, credits/acad.hours	3/108
С	ourse contents
Course Module Title	Brief Description of the Module Content
	Topic 1.1. The role and importance of corporate
	security in ensuring stability in the development of
	society
Module 1. Corporate Processes and	Topic 1.2. Corporate security as the basis of
Corporate Threats	economic security of commercial organizations
Corporate Tilleats	Topic 1.3. Assessment of internal and external
	threats of a corporation
	Topic 1.4. Topic 4. General characteristics of
	corporate processes in the modern Russian economy
	Topic 2.1. Hostile mergers and acquisitions and
	methods for their implementation.
	Topic 2.2. Greenmail (Corporate blackmail) and
	methods of its implementation
Module 2. Methods of threats to corporate	Topic 2.3. Preventive methods to counter
security and methods of protection against them	corporate threats.
	Topic 2.4. Operational methods of countering
	corporate threats
	Topic 2.5. Building a corporate security system
	of a corporation

Course title	«Management Development»	of	Sustainable	Business
Course Workle credits/acad.hours	ad, 3/108			

Course contents			
Course Module Title	Brief Description of the Module Content		
Module 1. Concept of Sustainable Economic and Business development	Topic1.1. IntroductioninSustainablebusinessEconomicsTopic1.2. Sustainable development vs BusinessTopic1.3. Transformationof Business structure forSustainable developmentTopic1.4 Sustainable competitiveness index .		
Module 2. Developing a business sustainability	Topic 2.1 Leading for better business and a better worldTopic 2.2. The Global Goals and why they matter forbusiness		
	Topic 2.5. The Future of Sustainable Business		

Course Title	International Payment Systems		
Course Workload	3 (108 hours.)		
Course contents			
Course Module Title Brief Description of the Module Conte			
Topic 1. Payment systems: theory	General theoretical questions and terminology.		
and classification	Definition of payment system and its elements.		
	Payment instruments. Document turnover.		
	Information technology development and payment		
	systems.		
Topic 2. Importance of payment	Cahs and non-cash payments. Advantages of		
systems and regulation	non- cash money. Revenues from payment		
	transactions. Importnance and efficeency. Payment		
	systems functions. National payment systems.		
	Payment systems regulation. Role of Central Banks.		
	Risks.		
Topic 3. US payment system	Development of the US payment systems.		
	Factors impacting Development of US payment		
	systems. Payment and settlement organizations.		
	Regulation of financial institutions. Role of the		
	Federal Reserve.		
Topic 4. US payment istruments	Interbank payment systems. Cheques		
	settlement systems. Cards payment systems.		
	Electronic payment systems. Price policy of		
	payments. Wholesale payment systems.		
Topic 5. EU payment systems	Eurosystem: ECB and national central banks of		
	Eurozone. European system of nationala banks. Role		
	and functions of Eurosystem. Target.		

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Topic 7. Russian payment system	Russian payment system. CBB payment
	system. Private payment systems. Payment systems
	regulation. Development strategy of the Russian
	payment system.
Topic 8. Express money transfers	Express transfers systems. Factors and
	importance of express payments. Geography of
	money transferds. Evolution of global express
	payments systems. Mechanism of express money
	transfers.
Topic 9. Travellers' cheques	Travellers's cheques payment and settlement
	systems. World market of travellers' cheques
	transactions: dynamics and structure.
Topic 10. Payment cards	Payment cards classification. History of
Tople 10. I ayment cards	payment cards. Technology of card payments. World
	payment cards market. Competiton in the world card
	payments. Cobranding projects. Payment cards
	sytems regulation. Trends of global payment cards
	systems.
Topic 11. Electronic money:	Electornic money payments. Electronic cash.
challenges and opportunities	Electronic money issuance. Functions and
	advantages of electronic money. Disadvantages and
	risks of electronic money.
Topic 12. Blockchain technology	Blockchain technology. Contracts theory.
and cryptocurrencies	Basics of criptocurrencies funtioning. Tockens. ICO.
	World money of criptocurrencies. Risks and threats.
	Regulation.
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Course Title	CORPORATE FINANCE		
Course Workload	3 (108 hours.)		
Course contents			
Course Module Title	Brief Description of the Module		
	Content		
Topic 1. Fundamental concepts in financial analyzes Topic 2. Financial analyses and forecasting.	and invested capital. Walking to and from earnings to cash flow. Getting to grips with consolidated accounts. How to cope with the most complex points in financial accounts		
Topic 3. Investment decision rulesThe financial market. The time val and Net Present Value (NPV). The of return (IRR). Incremental cas other investment criteria. Meas			

	creation. Risk and investment analyzes.	
Topic 4. The risk of securities and the	Risk and return. The cost of equity. From the	
cost of capital.	cost of equity to the cost of capital. The term	
	structure of interest rates.	
Topic 5. Financial securities.	Enterprise value and financial securities. Debt	
	securities. Managing net debt. Shares, options,	
	hybrid securities. Selling securities.	
Topic 6. Capital structure policies.	Value and corporate finance. Capital structure	
	and the theory of perfect capital market. The	
	trade off model. Debt equity and options	
	theory.	
Topic 7. Equity capital and dividend	Internal financing: reinvesting cash flow.	
policy	returning cash to shareholders, dividend	
	policies. Capital increases.	
Topic 8. Valuation and financial	Valuation and choice of corporate structure.	
engineering.	Taking control of the company. Mergers and	
	demergers. Leveraged buyouts (LBOs)	
Topic 9. Managing net debt and financial	Managing cash flows. Asset based financing.	
risks	Managing financial risks.	

Course Title Course Workload		Business planning		
		3 (108 hours.)		
	Course contents			
Co	urse Module Title	Brief Description of the Module Content		
1.	The essence and organization of the business planning system in enterprises	Principles and methods of planning, types and content of planning in enterprises. Strategic and operational planning. Structure and functions of planning units The main objectives of the organization and the system of key indicators of its activities.		
2.	Basic functional plans of the organization and approaches to their formation	Plan staff: planning the structure and regular number of the personnel, performance targets, productivity, cost planning labor and training		
3.	Forecasting methods in the practice of internal planning	Classification of forecasting methods. Scope and features of application of economic-mathematical and expert evaluation methods. The order of collective examination (brainstorming methods, "Delphi", rank correlation method of paired comparisons, multi-factor ranking, etc.). Features of evaluation of quality factors. Assessment of the degree of consistency of expert opinions and overcoming the problem of non-transitivity of the evaluation results.		
4.	Investment projects in the business planning system of the organization	Comparative characteristics of the traditional and project approach in the management of the organization.		
5.	The order of development and methods of planning business projects	The main stages of the project planning process. Methods of project work description (WBS), types of work and features of their planning.		
6.	Evaluation of commercial efficiency of projects	Regulatory framework for assessing the effectiveness of investment.		

 Business plan development (project feasibility study) 	Requirements for the content and design of business plans for different tasks.

Developers:

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Head of the program к.э.н., доцент	B	R.O. Voskerichyan
Head of Educational Depart «National Economy» д.э.н., профессор	ment Alle	Yu. N. Moseykin